

AMS simplifies complexity and delivers great value for the public sector



Advanced Management Systems Ltd (AMS) is an Auckland software solutions and services company that delivers enterprise solutions. Among the solutions is LEADER, AMS' human resources management information system designed for the public sector.

LEADER addresses the complex payroll requirements associated with large multiple pay rate and differing pay scale workplace environments.

AMS' Chief Executive Noel Reid, who has been providing software solutions in New Zealand for 30 years, says while payroll complexity is an issue, it's not an unusual one.

"We operate one standard payroll system across eight District Health Boards, paying 50 percent of the public health workforce, where they face similar issues. Awards-based government-led agencies and departments all have multiple pay rates, differing pay scales, rosters that can change daily and leave requirements that make life difficult for payroll administrators."

The trick, says Noel, is to take the complexity away from the user and automate it. In the 21st Century this is what software has to take responsibility for.

Because the AMS system is designed to manage complexity, it has enabled the Ministry of Business, Innovation and Employment (MBIE) to merge four organisations' payrolls seamlessly in less than 12 months.

The New Zealand Treasury BASS Report for the year ending 30 June 2013 (see attached independent analysis report) shows that AMS's government agency customers MBIE, the Ministry of Justice, and the Ministry for Primary Industries (MPI), - have the lowest human resources and payroll process costs of all the New Zealand Government Agencies. The BASS Report provides information on the cost, efficiency, and effectiveness of annual administrative and support services across the public sector. This is the second year running that the government agencies that use AMS' solution have had the lowest costs.

As well as being cost-effective, the AMS solutions are comprehensive and innovative. District Health Boards can use the solution to organise and manage rosters as well as to do the payroll and leave-recording.

The AMS agreement with MPI provides for innovation and continuous improvement with the objective of automating administrative work, increasing efficiency and reducing cost.

Noel says AMS is driven to provide greater efficiencies and benefits to the public sector.

"Modern systems and solutions are about more than just automating payroll. Today's tools help an organisation with things such as simplifying workforce planning, engaging with people during performance management and professional development, compliance reporting and empowering management with decision making."

AMS has its eyes on opportunities in Australia following Noel's attendance at a Shared Services and Outsourcing Network (SSON) conference in Melbourne in 2013. This led to AMS taking a stand at this year's SSON conferences in Sydney and Melbourne, identifying several significant opportunities.

Australian payroll costs, as revealed in the Hackett report at SSON, indicate there's an enormous opportunity for us to improve their quality and productivity with our Roster to Pay (R2P) solution developed in partnership with District Health Boards in New Zealand. R2P provides strategic and operational benefits to large and dispersed organisations that are focussed on delivering good business outcomes, by empowering their workforce while also optimising business tools like optimising and costing rosters, and correct cost allocation via 'dynamic accounting'.

Having New Zealand government agencies and district health boards as customers, combined with government agencies' references will increase AMS' chances of success in international markets. When New Zealand businesses try to sell to overseas governments, the first thing that they are asked is, is your own Government using your product? AMS can answer yes, and we have taken the complexity away and delivered great value.



Additional information

For more information please contact the Better by Procurement team at New Zealand Trade & Enterprise (NZTE) Wellington. Telephone (04) 816 8100.